

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 170731

51

ORIGIN COME-00

INFO OCT-01 EA-11 ISO-00 EB-11 NSC-07 NSCE-00 INT-08

CIAE-00 INR-11 NSAE-00 RSC-01 /050 R

66607

DRAFTED BY COM/OEWD/PRC/WWCLARKE/MES

APPROVED BY EB/OCA:NSLAKAS

COM/OEWD/PSKARMARIC

STATE/EB/ITP/EWT:HAAS

STATE/EA/PRCM/CFREEMAN(PHONE)

COM/BEWT/TDAD/RSTECHSCHULTE

----- 110818

P 061332Z AUG 74

FM SECSTATE WASHDC

TO USLO PEKING PRIORITY

INFO AMCONSUL HONG KONG PRIORITY

LIMITED OFFICIAL USE STATE 170731

E.O. 11652: N/A

TAGS: CH, ETRD

SUBJECT: VISIT BY U.S. BUSINESSMEN

1. JULIUS KLUGMANN, PRESIDENT, ALFRED KLUGMANN INTERNATIONAL CORPORATION, NEW YORK WILL ARRIVE PEKING VIA AIR FRANCE ON AUGUST 6. KLUGMANN, WHO HAS ATTENDED THE CANTON FAIR FOUR TIMES, HAS BEEN INVITED TO PEKING AND TIENTSIN BY NATIVE PRODUCE FOR THE PURPOSE OF EXCHANGING VIEWS ON BRISTLES AND SOFT HAIRS. KLUGMANN IS SOMEWHAT IN THE DARK ABOUT THE INVITATION SINCE HE DOES NOT EXPECT TO BUY OR SELL. SIGNIFICANCE OF VISIT MAY LIE IN TECHNICAL ADVICE KLUGMANN COULD PASS. ACCORDING TO HIM, CHINESE BRISTLE IS BEST IN WORLD, BUT WILL NOT WORK IN AUTOMATIC BRUSHMAKING MACHINES WITHOUT ADDITIONAL LABOR AND PREPARATION. HE PLANS TO STOP USLO SEE HOROWITZ AND ROPE.

2. JAY PACE, BAKER TRADING WILL ARRIVE PEKING FROM
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 170731

KWANGCHOW ON AUGUST 18 FOR STAY OF ABOUT THREE WEEKS.

ACCOMPANYING PACE WILL BE BOBBY TAYLOR, BAKER TRADING, W. A. NESTLERODE AND L. A. MCLAURIN OF LYNES CORPORATION, AND J.W. CRONIN OF KOBE. BAKER OIL OWNS LYNES AND KOBE. PURPOSE OF VISIT IS CONTINUED NEGOTIATION ON SALE OF VARIOUS ITEMS OIL FIELD EQUIPMENT. PACE HOPES TO HAVE SOME ACCESS AT USLO TO COPIER, HE IS BRINGING OWN TYPE-WRITERS. ALSO, PACE HOPES TO LEAVE FOOTLOCKER AND TYPE-WRITER AT USLO AGAINST FUTURE VISITS. WE DID NOT ENCOURAGE THIS, BUT HE WILL ASK WHEN HE STOPS AT USLO.

3. ANGELO M. PEZZANI, CHROMALLOY AMERICAN WILL ARRIVE PEKING AUGUST 5 ON SWISS CHARTER IN CONNECTION SITEX-'74. CHROMALLOY'S SWISS FIRM, ALBE S.A., IS NEGOTIATING SALE OF BALL-POINT AND FELT-TIP PEN PLANT TO TECHIMPORT. PEZZANI HAS SHOPPING LIST OF COMMODITIES TO BUY FROM CHINA WHICH INCLUDES ANTIMONY TRIOXIDE, SODIUM HYDROXIDE, STEEL PLATE, FORGED STEEL WELL-HEADS, BARITES, ZINC CHLORIDE, OXALIC ACID, AND OTHERS. HE IS STAYING FRIENDSHIP HOTEL AND WILL CALL USLO. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE170731
Document Source: CORE
Document Unique ID: 00
Drafter: OEWTD/PRC/WWCLARKE/MES
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740214-0401
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740870/aaaaciec.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUL 2002 by martinml>; RELEASED <17 JUL 2002 by kellew0>; APPROVED <25 FEB 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT BY U.S. BUSINESSMEN
TAGS: BTRA, CH, (KLUGMANN, JULIUS)
To: PEKING
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005